



1 Why Choose Applied Development?

This Statement of Capability presents a highly-qualified team, Team Applied Development (AD), in response to the Industry Day announcement for Transportation Security Administration (TSA) Office of Law Enforcement/Federal Air Marshal Service (OLE/FAMS), Federal Flight Deck Officer (FFDO) Recurrent Training Programs, and the Canine Training Center (CTC) Role Player Support Services. Leveraging past performance planning, facilitating, and executing Role Player training exercises for over 5,000 students in over 200 locations across 33 states, Team AD stands ready to support TSA FAMSTD in exceeding the objectives of this requirement. Applied Development LLC is a Small Business Administration (SBA) 8(a) Small Disadvantaged Business, HUBZone certified, Service Disabled Veteran-Owned Small Business (SDVOSB) founded in 2011.

This Statement of capability demonstrates an outstanding value to the Government, minimizing transition risk by leveraging over 28 years' experience in Role Player Support within federal law enforcement agencies, extensive experience serving the Department of Homeland Security (DHS), a proven management approach, staffing approach, and transition approach. Team AD's approach is built upon the foundation of CMMI Level III appraised processes and procedures of our Teaming Partner/Subcontractor, Thomas & Herbert Consulting (T&H), a Veteran-Owned Small Business (VOSB) with extensive DHS, Intelligence Community (IC) and law enforcement experience.

Team AD has been supporting DHS since 2004. We possess the appropriate methodologies, strategies, and tools to execute a seamless transition. Team AD's in-depth understanding of DHS' mission, goals, objectives, processes & constraints, and business & policy requirements will assist in facilitating engagement of stakeholders throughout the transition. We are business-focused and bring the right people who have earned DHS' trust by working side-by-side to drive previous successes.

Team AD stands ready to support TSA Office of Law Enforcement/Federal Air Marshal Service (OLE/FAMS), Federal Flight Deck Officer (FFDO) Recurrent Training Programs, and the Canine Training Center (CTC). Armed with our seasoned Program Manager and our collective experience in managing, staffing, and transitioning contracts of similar size, scope, and complexity, we are fully prepared to successfully transition this requirement with little to no disruption to ongoing training exercises. Our proven past performance and deep domain expertise exceeds contractor requirements and presents the lowest risk, most expedient transition, and most accelerated path to success during the transition of this effort.

2 Corporate Experience

Team AD has performed training exercises training over 5,000 students in over 200 locations across 33 states and U.S. possessions. Team AD is prepared to use a proven approach to ensure that we supply the best Role Players, for the appropriate training exercises at the right time.

2.1 Corporate Experience in Role Player Support

Applied Development personnel conducted scenario based training at the **Northern Virginia Criminal Justice Training Academy (NVCJTA)**. The practical exercises were used to assist recruit instructors in evaluating a student's grasp of police procedures. Students demonstrated a firm understanding of officer safety, use of appropriate force, criminal code, defensive tactics, weapon retention, and defensive driving.

At the **Metro Transit Police Department (MTPD)**, Applied Development personnel developed practical exercises for Mandatory In-service Retraining (MIR) for certified officers, as well as recruit training. At the end of each session, all Practical Exercises were evaluated to ensure that the desired outcome, safety, and injury reduction were accomplished.

2.2 Corporate Experience within TSA

Team AD Subcontractor, T&H currently provides IT Operations support to TSA Screening Gateway (SG), Transportation Threat Assessment and Credentialing (TTAC) Secure Flight projects. In addition, T&H developed training, test, implementation and quality control plans for DHS.

2.3 Relevant Corporate Experience in Law Enforcement

Montgomery County, Maryland engaged our team to conduct an Independent Price Validation and Verification (IPV&V) of a proposed Public Safety Mobile Data System. They subsequently retained us to support establishment of the PS2000 system, performance, and business requirements via the Dynamic Object-Oriented Requirements System (DOORS).

To garner political support for developing and/or purchasing modernized information systems, the **Indianapolis Police Department (IPD)/Marion County Sheriff's Department (MCSD)** selected our team to develop a detailed Business Case Document providing guidelines for pursuing a Business Process Reengineering (BPR) of departmental procedures in 11 key business areas. Our team developed an organizational structure-based model of key business areas such as incident reporting; investigations; jail management; arrest, booking, and identification; and civil processing, to reveal deficiencies in these "as is" processes. The team identified and documented key deficiencies, led the development of alternatives, organizational structures and processes, implemented approaches, guidelines, and cost-benefits into a long-term plan spanning the next five years.

Team AD reflects innovation and agility at its finest in all aspects of its business, to include people, process, and technologies, as demonstrated by our exemplary past performance. We stand ready to bring this level of innovation and agility to the TSA Role Player Support requirement.